

SECTION 1 - SECTION 1

Question No.1

In 'Make or Buy' decision, it is profitable to buy from outside only when the supplier's price is below the firm's own

- Fixed Cost
- Variable Cost
- Total Cost
- Prime Cost

Question No.2

Which formula is used measure the degree of Operating leverage?

- C/EBIT
- EBIT/EBT
- EBIT/C
- EBIT/sales

Question No.3

The managerial function of staffing is most closely related to

- Marketing
- Leading
- Organising
- Controlling

Question No.4

A life policy for the face value of Rs.1 lakh has paid up value of Rs.25000/- and surrender value of Rs.20000/-. What is the maximum amount that bank shall advance, keeping a margin of 10% ?

- Rs.16000
- Rs.80000
- Rs.20000
- Rs.12000

Question No.5

Which promotional tool is most cost effective when a product is in the decline stage of its product life cycle?

- Sales promotion
- Personal selling
- Advertising
- Public relations

Question No.6

Which among the following is not a voluntary method for prevention and settlement of disputes?

- Works Committee
- Joint Consultation
- Collective Bargaining
- Standing orders

Question No.7

Which among these is not a global force impacting the Indian Economy

- Dynamics of capital flow
- Integrating the role of Technology
- Need of Attitudinal Change
- Integrating the role of Purchasing

Question No.8

The incumbent management is entitled to receive fabulous compensation in the event of takeovers.

- Dual Class
- Greenmail
- Golden Parachute
- Poison Pills

Question No.9

In pre-learning preparation, an important stage of communication is

- Information acquisition and its processing
- Ignoring semantic noise
- Iconisation of encoder
- Conditioned feedback

Question No.10

The wide area network is established through

- Leased Telecommunication Circuits
- Spectrums
- Intranet
- Internet

Question No.11

The period of revival of business activity is termed as the period of

- Boom
- Reflection
- Recovery
- Recession

Question No.12

A Null Hypothesis is

- When there is no difference between the variables
- When there is a difference between the variables
- Subjective in nature
- The same as research hypothesis

Question No.13

Arrange the following staffing procedures in the correct sequences:

- i. Determining sources of Personnel supply
- ii. Preparing personal specifications.
- iii. Selection of personnel.
- iv. Determining personnel characteristics

- ii, iii, i, iv
- ii, i, iv, iii
- i, ii, iii, iv
- i, iii, iv

Question No.14

India is not associated with

- SAARC
- NAFTA
- BRICS
- None of these

Question No.15

Expenses incurred for the purpose of amalgamation are deductible ■

- 50% for 2 Successive PY
- 100% during PY
- 20% for 5 Successive PY
- Not Deductible

Question No.16 ■

The portion of the authorized capital which can be called up only on the liquidation of the company is called

- Unsubscribed capital
- Reserve capital
- Paid up capital
- Issued capital

Question No.17 ■

Which one of the following is not a capital market instrument _____

- Debenture
- Bond
- Certificate of Deposits
- Stock Certificate

Question No.18 ■

Which one is not deductible under section 80 for assessment of companies

- 80 C
- 80 LA
- 80 G
- 80 IA

Question No.19 ■

Under which system of valuation, SDRs were valued in terms of 16 currencies, which were assigned specific weights?

- Standard basket valuation
- Standard chartered valuation
- Various currencies valuation
- None of these

Question No.20

Which of the following source of finance has an implicit cost of capital?

- Equity share capital
- Debentures
- Retained earnings
- Preference share capital

Question No.21

Balance of Payment includes components

- Current Account, Capital Account, Unilateral Payments Accounts, Official Settlement Account
- Revenue Account, P & L Account, Capital Account, Official Account
- Forex Account, Trade Account, Funds Account
- Trade Account, Activity Account, Revenue Account, Currency Account

Question No.22

Which research includes all types of researches into human motives when it refers to qualitative research designed to uncover the consumer's sub consciousness or hidden motivations?

- Price Research
- Marketing Research
- Managerial Research
- Motivational Research

Question No.23

An asset which ceases to generate income for the bank is a

- Non- performing asset
- Overdraft
- Bill discounting
- Cash credit

Question No.24

When the securities of a firm are publicly traded, its value can be obtained by merely adding the market value of all its outstanding securities.

- Direct Comparison Approach
- Adjusted Book Value Approach
- 3 Stage Growth Model
- Stock and Debt Approach

Question No.25

Capital adequacy norm is expressed as a percentage of

- Sub-standard asset
- Risk adjusted asset
- Investment
- Standard asset

Question No.26

India suffered from deficit balance both in trade and balance and not invisibles hence took up a number of Steps to manage the problem.Which one is not appropriate for this?

- Liberalised Export Policy
- Current Account Convertibility
- Export control
- Unified Exchange Rate

Question No.27

Which one of the following is a recent E-Banking initiative in Commercial Banks in India?

- NEFT
- NET Banking
- RTGS
- NECS

Question No.28

The surplus left after providing for a charge on all capital employed in the business is known as

- Social Value Added
- Economic Value Added
- Cash Value Added
- BCG Approach

Question No.29

When a garnishee order is served, the banker

- Should stop the operations in the judgment debtors' A/c and retain the balance
- Need not stop the A/c
- Should pay the balance in the judgment debtors' A/c to the Court

- Should pay the balance in the judgment debtors' A/c to the judgment creditor

Question No.30

Which among the following is not a category of Non-Performing Assets?

- Substandard Assets
- Doubtful Debts
- Loss Assets
- Devaluated Assets

Question No.31

A consumer can file a complaint under the Consumer Protection Act, 1986, on any of the following grounds except

- Charging very high price
- Provision of deficient service
- Sale of defective goods
- Unfair trade practice

Question No.32

Tax Planning is related to

- Reduction in Liability
- Profit
- Cost
- Account

Question No.33

The term Capital Structure refers to

- Current Assets and Current Liabilities
- Shareholders' Equity
- Total Assets minus Liabilities
- Long-term Debt, Preferred Stock, Common Stock Equity

Question No.34

What combination of the following factors influences the working capital requirement?

- I. Market conditions
- II. Production Policy

III. Firm's Goodwill
IV. Supply Conditions

- I, III & IV
- I, II & III
- II, III & IV
- I, II & IV

Question No.35

Liberalization means

- Reducing number of reserved industries from 17 to 8
- Opening up of economy to the world by attaining international competitiveness
- Free determination of interest rates
- Liberating the industry, trade and economy from unwanted restrictions

Question No.36

Venture capital financing at starting stage is generally not done through

- Conditional loans
- Deep discount bonds
- Equity shares
- Debt instruments

Question No.37

Consider the following

1. Tariff binding
2. Tariffication
3. Tariff cuts
4. Reduction in subsidies and domestic support

Which of the above are aspects of the Uruguay Round Agreement on agriculture?

- 2,3 and 4
- 1, 3 and 4
- 1,2 and 3
- 1,2 ,3 and 4

Question No.38

Playing Float is a concept used in

- Cash Management
- Inventory Management
- Receivables Management

- None of these

Question No.39

The trading strategy whereby the options trader buy call options with the belief that the price of the underlying security will rise significantly beyond the strike price before the option expiration date

- Short Put
- Short Call
- Long Call
- Long Put

Question No.40

In the normal distribution the data values are clustered around the

- mode
- standard deviation
- mean
- median

Question No.41

The description of a product's quality, features, style, brand name and packaging identifiers the

- Tangible product
- Actual product
- Augmented product
- Core product

Question No.42

Deciding where to locate new production facilities is an example of a manufacturing and production information system operating at the

- Operational level
- Management level
- Strategic level
- Knowledge level

Question No.43

The phenomenon in international finance whereby Relative exchange rates reflects differences in the relative purchasing power of a currency in the two countries.

- International Taxation
- Inflation Accounting
- Purchasing Power Parity
- Accounting Rate of Return

Question No.44

Unabsorbed depreciation which could not be set-off in the same assessment year, can be carried forward up to

- 8 years
- 10 years
- Indefinite period
- 4 years

Question No.45

The logic of the "Random Walk" idea is that if the flow of information is unimpeded and reflected in stock prices, is associated in _____ approach.

- Economic
- Efficient Market
- Fundamental
- Trend

Question No.46

India's new stock exchange MCX-SX stands for Stock Exchange

- Modern Dual Commodity Exchange
- Multi-Commodity Exchange
- Mutual Supply Commodity Exchange
- Monetary Circulator Exchange

Question No.47

Laissez Faire policy is adopted in

- Socialist Economic system
- Mixed Economic System
- Capitalist Economic system
- Communist Economic System

Question No.48

Reconstruction of a company takes place when

- (i) The company is undercapitalized
- (ii) Company has incurred heavy losses which must be written off
- (iii) The company is overcapitalized

Which one of the following is correct?

- (i) and (iii) only
- (i) and (ii) only
- (i), (ii) and (iii)
- (ii) and (iii) only

Question No.49

The research is always

- i. Exploring new knowledge
- ii. Filling the gap between the knowledge
- iii. verifying the old knowledge

- ii and iii
- i and ii
- i, ii and iii
- i only

Question No.50

BOLT stands for

- Bullet On-Line Ticket
- Bombay On-Line Trading
- An old purchasing system of stocks
- Bombay Offset Leading Trend

Question No.51

Selection is the process which begins after

- Recruitment
- Training
- Appointment
- Job Rotation

Question No.52

A standardised contract between two parties to buy or sell a specified asset of standardised quantity and quality for a price agreed upon today with delivery and payment occurring at a specified future date, the delivery date.

- Put Options
- Call Options

- Futures Contract
- Interest Rate Swaps

Question No.53

Risk Management can be defined as the art and science of _____ risk factors throughout the life cycle of a project.

- identifying, reviewing and avoiding
- researching, reviewing and acting on
- reviewing, monitoring and managing
- identifying, analyzing and responding to

Question No.54

An eCheque is a payment made directly from bank account ,if the account is not backed by

- Smart card
- Both debit and credit card
- Debit card
- Credit card

Question No.55

In eMail address, the part before the @ symbol identifies the

- name of the search engine
- name of a mailbox
- administrative real
- name of the sender

Question No.56

By which act government checks restrictive trade?

- Industrial Policy Act 1991
- MRTP Act
- FEMA Act
- None of these

Question No.57

Acquisition means

- consolidate assets and liabilities into one business
- one entity purchases the business of another entity

- amalgamate and do business as single entity
- the fusion of two or more than two companies voluntarily to form a new company

Question No.58

Compute the economic batch quantity for a company using batch costing with the following information: Annual demand for the component 24000, Setup cost per batch Rs.120, Carrying cost per unit of production Re.0.36.

- 6000units
- 4200 units
- 4800 units
- 4000units

Question No.59

Given the following data calculate the regression coefficient of X on Y. Pearson's correlation coefficient = +0.8. Regression coefficient of Y on X = 0.8. Choose the correct answer from the following:

- 0.82
- 0.80
- 0.32
- 0.64

Question No.60

If $b_{xy} = 0.25$ and $b_{yx} = 0.64$, correlation coefficient is

- 0.30
- 0.16
- 0.89
- 0.40

Question No.61

The managerial function of organizing involves

- Establishing programme for the accomplishment of objectives
- Reviewing and adjusting plan in the light of changing conditions
- Getting things done through others
- Creating structure of functions and duties to be performed

Question No.62

Quoting PAN is compulsory if cash deposit in a day, with banking company

exceeds

- Rs 30,000
- Rs.100,000
- Rs.20,000
- Rs 50,000

Question No.63

An asset whose value is primarily determined by the value of underlying asset.

- Delta
- Exchange
- Derivative
- Butterfly

Question No.64

Which one of the following is not the fund based business of commercial bank?

- RTGS/NEFT transactions
- Overdraft facility
- Issuance of letter of credit
- Acceptance of deposit

Question No.65

In case of breach of a warranty, the buyer can

- Refuse to pay the price
- Repudiate the contract
- Claim damages only
- Return the goods

Question No.66

Calculate coefficient of variation, when mean is 58.375 and standard deviation is 10.36.

- 18.25%
- 17.45%
- 16.75%
- 17.75%

Question No.67

In Foreign Exchange Exposure which category is not related -

- Transaction Exposure
- Translation Exposure
- Contribution Exposure
- Operating Exposure

Question No.68

The duration of Call Money Market operation is _____

- 1-14 Days
- 182 Days
- 91 Days
- 364 Days

Question No.69

The process of compiling all costs that the owner or producer of an asset will incur over its lifespan.

- Operation Costing
- Process Costing
- Life cycle Costing
- Activity Based Costing (ABC)

Question No.70

The degree of financial leverage reflects the responsiveness of

- EPS to changes in EBIT
- EPS to changes in total revenue
- Net income to changes in total revenue
- Operating income to changes in total revenue

Question No.71

Acceptance may be revoked by the acceptor

- before the death of acceptor
- at any time
- before the letter of acceptance reaches offerer
- after the letter of acceptance reaches the offerer

Question No.72

Which one is not an element of internal environment?

- Operational capability
- Marketing capability
- Personnel capability
- Money and Capital market

Question No.73

Which of the following is the best example of Agreement between Oligopolists

- GATT
- WTO
- OPEC
- UNIDO

Question No.74

Which of the following is responsible for investigating cases referred to it and deciding whether a proposed merger is in the 'Public Interest'?

- Secretary of State for Trade and Industry
- Competition Commission of India(CCI)
- Prime Minister Office
- Director General of Fair Trading (DGFT)

Question No.75

The Gilt-edged market deals with

- Issue of debenture
- New issue of equity
- Government securities
- Securities already issued

Question No.76

The lowering of barriers to free flow of goods and services established through

- IMF
- GATT
- UNCTAD
- WTO

Question No.77

Annual usage of raw materials is 6000 units, cost of materials per unit Rs.20, cost of placing and receiving one order Rs.60, annual carrying cost of one unit

10% inventory value. Find out EOQ.

- 600 unit
- 6 unit
- 60 unit
- 6000 unit

Question No.78

The Industrial policy resolution was passed first in

- 1999
- 1947
- 1956
- 1931

Question No.79

Find the odd one out in estimating the cash flows of a project

- Incremental Principle
- Conventional Principle
- Consistency Principle
- Separation Principle

Question No.80

The highest price at which anyone has expressed a willingness to buy.

- Binomial Price
- Delta Price
- Bid Price
- Bearish Price

Question No.81

_____ is an economic system based on the principal of free enterprise.

- Mixed Economy
- Marxism
- Capitalism
- Socialism

Question No.82

Which one is correct acronym for DTAA

- Double Transaction Admissible Agreement
- Double Taxation Avoidance Agreement
- Double Taxation Admissible Agreement
- Double Transaction Avoidance Agreement

Question No.83

Find the odd one out in relation to Foreign Exchange Exposure

- Transaction Exposure
- Trading Exposure
- Translation Exposure
- Operating Exposure

Question No.84

Factor Endowment Theory of International Trade was propounded by

- P. Kindleberges
- J. S. Mill
- David Ricardo
- Bertil-Ohlin

Question No.85

Which method is considered as ideal index number?

- Laspeyre's Method
- Fisher's Method
- Paasche's Method
- Simple Aggregate Method

Question No.86

The minimum number of shares that could be purchased in Indian stock market is

- Twenty five
- One
- One hundred
- Ten

Question No.87

In comparing Maslow's and Hertzberg's Theories of Motivation, which motivators of Hertzberg are similar to the need specified by Maslow?

- Physiological needs
- Self- actualisation needs
- Security needs
- Affiliation needs

Question No.88

A firm has inventory turnover of 3 and cost of goods sold is ₹2, 70,000. With better inventory management, the inventory turnover is increased to 5. This would result in

- Increase in inventory by ₹54,000
- Increase in cost of goods sold by ₹ 20,000
- Decrease in inventory by ₹36,000
- Decrease in inventory by ₹90,000

Question No.89

- I. OTCEI starts its operation in 1992.
- II. OTCEI starts 1st time electronic trading system.

- Both I & II are correct
- Only I is correct
- Only II is correct
- Both I & II are incorrect

Question No.90

A global decentralized and Over The Counter (OTC) market for the trading of currencies

- Credit market
- Debt market
- Securities market
- Foreign exchange market

Question No.91

The cost unit in a university may be

- Department
- Faculty
- Student
- Finance office

Question No.92

A company is planning to enter a foreign market. Which of the following entry strategies will give it maximum control?

- Direct Investment
- Licensing
- Financing
- Direct export

Question No.93

If a commodity X is subject to an import duty of 25% ad valorem, the nominal tariff is

- 25%
- 12.5%
- 50%
- 2.5%

Question No.94

Name the extension used in SPSS to save a data file.

- .save
- .sav
- .docx
- .sav.in

Question No.95

The most important retail marketing decision a retailer has to make is to

- Select the product assortment
- Choose the desired service level
- Identify its target market
- Develop an effective store atmosphere

Question No.96

The comparative cost Advantage theory was given by

- David Ricardo
- Adam smith
- Michael E. Parter
- Raymond Vernon

Question No.97

Identify from the following, the test statistic for which the value of numerator should always be greater than that of denominator.

- Z' value
- 'F' value
- 'Chi-square'
- 't' value

Question No.98

The movement of goods from one state to another attracts

- SGST
- UTGST
- IGST
- CGST

Question No.99

For the Assessment Year 2019-20, what is the rate of tax for the corporate assesseees - (Indian Companies)

- 30%
- 25%
- 28%
- 35%

Question No.100

Which method does not consider the time value of money?

- Average Rate of Return
- Net Present Value
- Internal Rate of Return
- Profitability Index